

# REAL ESTATE

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## School of Business

**Dean:** Mink Stavenga, DBA

**Department Chair:** Elisabeth Shapiro, Esq., J.D., M.A.L.D

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**School/Department Location:** [www.swccd.edu/cvlocation](http://www.swccd.edu/cvlocation)

**Map:** <https://goo.gl/maps/C4E3PnKsdU92> (<https://goo.gl/maps/C4E3PnKsdU92/>)

## General Description

The field of real estate focuses on real property and land use affairs, and it explores the principles, practices, finances, economics, laws, regulations, appraisal and valuation, management, escrow, title, insurance, sales, marketing, development, ownership, contracts, ethics, and brokerage of structures and land. Real estate is interdisciplinary in nature, combining aspects of law, finance, and community development with the study of sociology and human psychology.

## Career Options

Below is a sample of the career options available for the real estate major. Most of these require a certificate of achievement or an associate in science degree, some require a bachelor's degree, and a few require a graduate-level degree: licensed broker, licensed salesperson, appraiser, escrow officer, insurance agent, claims adjuster, real estate administrator or manager, investment specialist, urban planner, government employee, public relations agent, lawyer, researcher, tax advisor, and property manager.

Degree/Certificate Options	Major Code
<b>Associate in Arts Degree: Transfer Preparation</b>	
Real Estate ( <a href="http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-aa/">http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-aa/</a> )	01170
<b>Associate in Science Degree: Career/Technical</b>	
Real Estate ( <a href="http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-as/">http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-as/</a> )	02130
<b>Certificates of Proficiency</b>	
Real Estate ( <a href="http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-basic-certificate/">http://catalog.swccd.edu/associate-degree-certificate-programs/real-estate/real-estate-basic-certificate/</a> )	A1022

Consult with a counselor to develop a Student Education Plan (SEP), which lists the courses necessary to achieve your academic goal.

## Faculty

Gail Stockin, Ph.D.

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